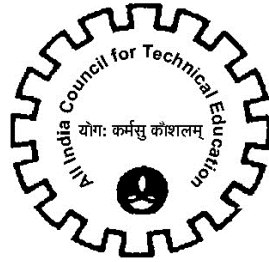


# MANDATORY DISCLOSURE

Submitted To



**AICTE**

**All India Council for Technical Education  
New Delhi**



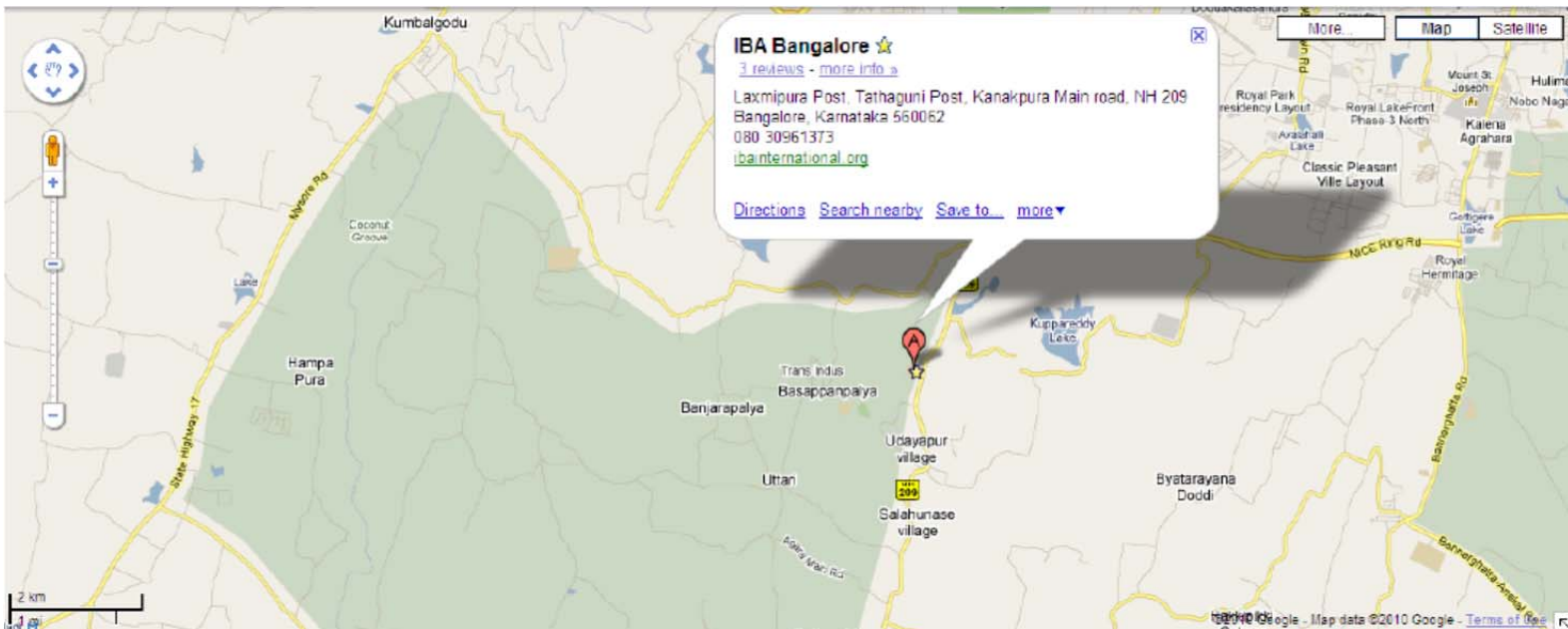
**INDUS BUSINESS ACADEMY**

**Bangalore-560062**

## Appendix 8

### Mandatory Disclosure

- |                            |                                                                  |
|----------------------------|------------------------------------------------------------------|
| 1. AICTE File No.          | SWRO-2010-1-3099321                                              |
| Extension of Approval      | 11 <sup>th</sup> March, 2014                                     |
| 2. Name of the Institution | Indus Business Academy                                           |
| Address of the Institution | Survey No. 164, Lakshmipura, Thataguni Post, Kanakpura Main Road |



- |                                                                             |                                                  |
|-----------------------------------------------------------------------------|--------------------------------------------------|
| City & Pincode                                                              | Bangalore – 560062                               |
| State                                                                       | Karnataka                                        |
| Phone number with STD code                                                  | +91- 80-26083700 (30 Lines)                      |
| Fax number with STD code                                                    | +91- 80-26083708/717                             |
| Office hours at the Institution                                             | 9:00 AM to 6:00 PM                               |
| Academic hours at the Institution                                           | 9:00 AM to 9:00 PM                               |
| Email                                                                       | admissions@ibaintl.org                           |
| Website                                                                     | <a href="http://www.iba.ac.in">www.iba.ac.in</a> |
| Nearest Railway Station (dist in Km)                                        | Bangalore City (19 Km)                           |
| Nearest Airport (dist in Km)                                                | Bangalore International Airport (42 Km)          |
| 3. Type of Institution                                                      | Private – Self Financed                          |
| Category (1) of the Institution<br>(Non-Minority/Minority specify minority) | Non-Minority                                     |
| Category (2) of the Institution                                             | Co-Ed                                            |

- |                                                                                                                                                                                                                  |                                                                                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>4. Name of the organization running the Institution</p> <p>Type of the organization</p> <p>Address of the organization</p> <p>Registered with</p> <p>Registration date</p> <p>Website of the organization</p> | <p>Arihant Education &amp; Research Foundation</p> <p>Trust</p> <p>133,1st Floor, Hargovind Enclave, Delhi-110092</p> <p>Office of Sub-Registrar,Asif Ali Road, New Delhi-110002</p> <p>22nd September, 2004</p> |
| <p>5. Name of the affiliating University</p> <p>Address</p> <p>Website</p> <p>Latest affiliation period</p>                                                                                                      | <p>N/A</p>                                                                                                                                                                                                       |
| <p>6. Name of the Principal/Director</p> <p>Exact Designation</p> <p>Phone number with STD code</p> <p>FAX number with STD code</p> <p>Email</p> <p>Highest Degree</p> <p>Field of Specialization</p>            | <p>Dr. Subhash Sharma</p> <p>Director</p> <p>+91- 80-26083750</p> <p>+91- 80-26083717</p> <p>ss@iba.ac.in</p> <p>PGDM (IIM-A), Ph.D(University of Southern California)</p> <p>General Management</p>             |
| <p>7. Governing Board Members</p>                                                                                                                                                                                |                                                                                                                                                                                                                  |

<p><b>Shri. B. M. L. Jain</b> Chairman, Board of Trustees, Arihant Education &amp; Research Foundation CMD, M.J.Group, New Delhi</p>	
<p><b>Shri. Ashok Kumar</b> Advisor, Adani Power, Mundra</p>	<p><b>Shri. Hriday Mohan Jain</b> Chairman, H.M. Foundation Ex-Chairman, Samrat Ashok Technologies Institute</p>
<p><b>Shri. Manish Jain</b> CEO, Indus Business Academy Director, MUHEPL, New Delhi</p>	<p><b>Shri. Narendra Nahata</b> Hon'ble Minister(Ex), Govt of Madhya Pradesh</p>
<p><b>Shri. Pawan Kumar</b> Ex- CEO, Sahara Next Ex- President, TATA-IBM Ex-Chairman, VMoksha Technologies</p>	<p><b>Shri. P. Thiruvengadam</b> Senior Director, Deloitte Touche Tohmatsu India Pvt. Ltd.</p>
<p><b>Shri. Vinod Kumar</b> Director, Sri Sri Rural Development programme, The Art of Living Director, Corporate Workshops</p>	

Frequency of meetings & date of last meeting

Twice a Year

8. Academic Advisory Body

- i) Faculty Body: All the faculty of IBA, Bangalore are the members of faculty body. They take all academic related decision in their respective areas.
- ii) Advisory Board:

<b>Dr. Rakesh Khurana</b> Chairman, Knowledge Networks India Pvt. Ltd. Ex. Pro VC IGNOU	<b>Dr. Rajen K. Gupta</b> Professor - MDI, Gurgaon
<b>Dr. Subhash Sharma</b> Director, Indus Business Academy PGDM IIM-A, Ph. D, (University of Clifornia (USC) LA, USA)	<b>Dr. Gopal P. Mahapatra</b> Director- Training & O.D., Oracle India Pvt Ltd.
<b>Shri. A. Thothathri Raman</b> Chairman, SEAA Trust, New Delhi	

Frequency of meetings & date of last meeting

Twice a Year

9. Organization Chart

10. Student feedback mechanism on Institutional Governance/faculty performance

Yes

11. Grievance redressal mechanism for faculty, staff and students

Yes

12. Name of the Department\*  
Course  
Level PG/UG  
1<sup>st</sup> year of approval by the council

Management  
PGDM  
PG  
File No. SWRO-2010-1-3099321  
Dated: 14<sup>th</sup> July, 2010

Year wise Sanctioned Intake  
Year wise Actual Admissions

List Placed below

Course	2010		2011		2012	
	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions
PGDM (Full Time)	120	98	120	95	180	165

Doctoral Courses

N/A

Foreign Collaborations

Under process

Professional Society Membership  
Membership of Industry bodies

CII  
PHDCCI  
FICCI  
NHRD  
ISTD  
FAI  
Assocham  
RAI

Membership of professional bodies

Bangalore Mangement  
Association (BMA)  
All India Management  
Association (AIMA)  
AIMS

Professional Activities  
Consultancy Activities

Yes

Sl.No.	Name of the Company	Consulting Assignments

Grants Fetched  
Department Achievements

Program is going well and  
looking forward for better  
placements

13. Name of the Teaching Staff  
Designation  
Department  
Date of joining the institution  
Qualification  
Total Experience in Years



Annexure enclosed at the end

Sl. No.	Name of Faculty	Title & Designation	Qualification	Experience In Years		Area of Speciali- sation
				Academia	Industry	
1.	Dr. Subhash Sharma	Director & Professor	M.SC, PGPM (IIMA), PhD(California)	>36	>5	General Management
2.	Prof.Arvind Dholakia	Professor	M.A, T.I.S.S	>11	>30	HR
3.	Dr. Byra Reddy	Associate Professor	B.A, M.A, Ph.D (Mangalore University)	>14	>4	International Business & Economics

4.	Prof. Chandrakant	Professor	B.Tech (IITK), PGDM (IIMC)	>10	>21	Strategy
5.	Dr. K.N Veena	Associate. Professor	M.Sc (Statistics), M.Sc (TQM), Ph.D	>15		Quantitative Aptitude
6.	Prof.V. Suresh Chandra	Professor	B.Tech(IIT-K), M.Tech(IIT-C)	>4	>29	Operations Management, Quantitative Techniques
7.	Prof. K.R Nath	Professor	B.Sc, PGDAM	>15	>35	International Business, Marketing
8.	Prof. S. Ramesh	Professor	M.Com, MBA (marketing), MBA (Finance) LLB, FCS, (Phd)	>21	>10	Finance
9.	Prof. Prashant Kulkarni	Assistant Professor	MA, PGDM	>9	>1	Economics & Finance
10.	Prof. Sowmya C S	Asst. Prof.	MBA	>8	>3	HR
11.	Prof. Shruti D. Naik	Asst. Prof	BA, MA, MBA, M.Phil	>6	>4	Business Communication & HR
12.	Prof. Anju Kumar	Asst. Prof.	B.Arch, MBA, PGDM, PGDHRM, Bangalore University	>8		HRM
13.	Prof. Shilpa S Kokatnur	Asst. Prof	LLB, MBA (Karnatak University)			Marketing
14.	Prof. S. Anitha	Asst. Prof	B.Sc, MCA	>3		IT

Session	No. of papers presented	
	National	International
2011-2012	39	58
2010-2011	38	44
2009-2010	40	28

#### Books Authored

Sl. No.	Book Title	Authored/Edited	Faculty Name	Publication
1.	Consciousness in Corporate Corridors  Management . Leadership & Spirituality	Authored	Dr. Subhash Sharma	IBA Publications: ISBN 978-81-920996-2-0
2.	Shunya Poems – My Experiments with Corporate Rhymes – By Dr. Subhash Sharma	Edited – 2 <sup>nd</sup> edition	Dr. Subhash Sharma	IBA Publications
3.	MBA Blues – What Recruiters Want and B-Schools don't teach	Authored	Prof. Chandra Kant	IBA Publications
4.	Economics for Managers	Authored	Prof. Prashant Kulkarni	Bizatantra Publications (Under Process)- contract letter enclosed
5.	Business Communication - Art	Authored	Prof. Shruti Naik	Bizatantra Publications (Under Process)- contract letter enclosed
6.	Modern Approach to Accounting for management	Authored	Prof. S. Ramesh	Prentice Publications Under Process
7.	Corporate Strategy	Authored	Prof. S. Ramesh	Tata McGraw Hill- under print
8.	Case Approach to Management Learning	Authored	Prof. S. Ramesh	Prentice Publications Under Process

**Chapters Published in books:**

Sl. No.	Name of the Faculty	Name of the Book
1	Dr. Subhash Sharma	Emotional Intelligence & leadership : FIEL
2	Dr. Subhash Sharma	Changing Ideas in Strategy by Arun P. Sinha
3	Prof. Prashant Kulkarni	Changing Ideas in Strategy by Arun P. Sinha

**Number of Paper Publications in Refereed Journal by the existing core faculty**

Name of the Faculty	Name of the Journal	Title of the paper	Published on (date/month)
Dr. Subhash Sharma	Global Impact of Indian Management	Emergence of Indian Management:Towards New Mantras in Corporate Corridors	The Oxford College of Engg. Bangalore Publication
Prashant Kulkarni	Great Indian Dream	The Rational of Being Irrational	July 2011
Dr. Subhash Sharma	Gurukul Business	A vedic Integration of	Volume 14 : ISSN 0973 1466

	Review	Transitions in Management Thought: Towards Transcendental Management	
Sowmya C S	Zenith International Journal of Multidisciplinary Research	E-Biz Challenges Model of Leadership – Learnings from the Animal World	January 2012 (ISSN 2231-5780).
Dr. Subhash Sharma	SAGE Publications	Growing Leaders Grows profits – A case study in Leadership Development	June 2011
Dr. Subhash Sharma	Sus-Con, IIM Shillong	Needs Minimization, Maximization & Optimization	Sus-Con 2011
Dr. Subhash Sharma	Management Education in 2020 : Issues, challenges & opportunities	Institutions Building : Way of the Theory J	AIMS International 2012
S.Anitha	International Journal of Research in IT, Management & Engineering	Data Mining-Trends and Challenges	Oct 2011 Volume1Issue3, ISSN No-2249-1619.

#### 14. Admission Quota #

Entrance Test/Admission criteria

Nil  
 CAT(Common Admission Test)  
 XAT(Xaviers Admission Test)  
 MAT(Management Aptitude Test)  
  
 ATMA(AIMS Test for Management Admission)  
  
 CMAT (Common Management Admission Test)

Cut off/ last candidate admitted

#### Admission procedure

- Admission announcement through print media like AIMA bulletin, online portals from September to December and in national leading dailies in January as well as through institutes website
- Indus Business Academy application form along with the Information Brochure is available for sale during November of preceeding academic year to February of new academic year
- Applicants can register themselves online by visiting IBA website: [www.iba.ac.in](http://www.iba.ac.in) . They can accordingly follow the instructions and fill the form online and make the online payment
- All applicants are required to take CAT/XAT/MAT/ATMA examination
- Below is the complete admission procedure followed by Indus Business Academy



Scores of Below Mentioned Aptitude Tests <b>CAT 2011   XAT 2012   ATMA 2012   MAT (Sept 2011, Dec 2011, Feb 2012, May 2012)   CMAT   STATE GOVT. ENTRANCE TESTS Like RMAT, KMAT, MCET etc.</b>	25 marks	Original Score Card will be verified at GD & P.I centre
Consideration of Bachelor Degree Marks, 12 <sup>th</sup> Standard & 10 <sup>th</sup> Standard Marks	35 marks	
Group Discussion	15 marks	Assessment will be done at GD & P.I Centre
Personal Interview (P.I)*	25 marks	
<b>Total</b>	<b>100 marks</b>	

**\* It is necessary for a student to clear the P.I round in order to be eligible for Admission at IBA.**

*The final admission will purely depend on students' performance as mentioned above and any attempt to influence the admission process/result/decision making will disqualify the applicant.*

## Admission Criteria

- The candidate must hold a Bachelor's Degree, with at least 50% marks or equivalent CGPA or 45% for ST/SC/OBC in any discipline of any of the Universities incorporated by an Act of the central or state legislature in India.
- IBA uses CAT/MAT/XAT/ATMA for selecting the candidate for its program. Candidates once fill the application form are then required to appear for Group Discussions followed by Personal Interview
- The students are then assessed on the following dimensions during the Group Discussion:
  - > Content and analyses (originality of thought, knowledge, relevance of topic)
  - > Group behaviour (group dynamics, assertiveness, co-ordination skill)
  - > Leadership ability (Initiative, influence)
  - > Communication
- After Group Discussion, the candidates undergo Personal Interview, wherein the following attributes are evaluated:
  - > Intelligence
  - > Analytical ability
  - > Personality profile
  - > Leadership Skills
  - > Confidence level
  - > Self starter
  - > Emotional Maturity
  - > Integrity and Social Awareness
- The past academic record, educational background and work experience of the candidates are also considered during the personal interview stage
- Successful candidates are intimated of their final selection in April based on merit list aptitude test score and group discussion & personal interview.

Fees in Rupees (lakhs)

		<b>PGDM</b>	
	2012	2011	2010

Tuition Fee	₹ 5.36	₹ 5.07	₹ 4.7
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Number of Fee Waivers offered

Details of Fee - Waiver to Deserving Students (During PGDM Programme)			
Name	Amount (₹)	No.	Criteria
<b>1st Academic Year</b>			
<i>Mother Teresa Fee - Waiver</i>	10,000/- to 25,000/-	4	Economically weak and Need based
<b>2nd Academic Year</b>			
<i>Tirthankara Mahāvira Swami Fee - Waiver</i>	10,000/- to 25,000/-	4	Economically weak and Need based

15. Infrastructure Details      8.5 Acres

### Administration Block



**Classroom Block**



**Knowledge Management Centre (Library)**



Computer Lab



Mini-Stadium





## Gymnasium



# Amphi-Theatre





## Common Room



## Facilities for Disabled



### Medical Facilities

A Medical room is available. General Physician visit the campus every alternate day or daily as per the requirement from 5.00 P.M to 7.00 P.M

### 16. Academic Sessions

6 Trimesters

Examination System, Year/Trimester

Mid Term Examination- 20% to 30%  
End Term Examination- 35% to 40%  
Projects/Assignments- 20% to 30%  
Class Participation -2% to 5%  
Quizzes/Case Studies- 10% to 20%

Period of declaration of results

Within 15-20 days after the exams