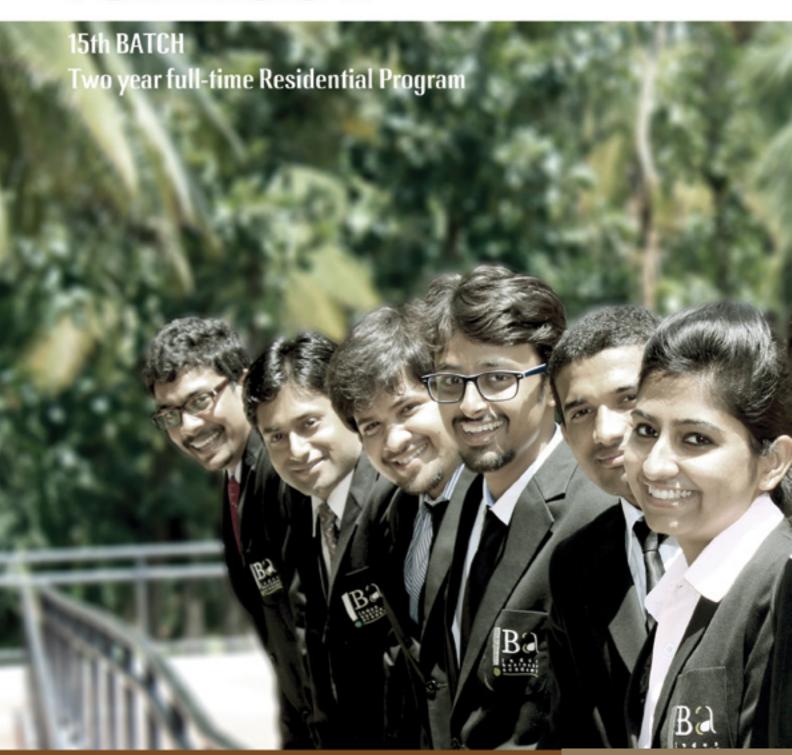
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Program Overview

Dual Specialization	Marketing	Finance	Human Resource Management	Entrepreneurship
Course*	Retail	Operations	International Business	IT & E-Business

^{*} Student can choose combination from above mentioned specializations at beginning of 3rd Trimester.

Orientation Program	1 st & 2 nd trimester	3 rd trimester	4 th trimester (SIP)	5 th & 6 th trimester
Preparatory Subjects	Foundation subjects presentations case studies projects & management games	Introduction of Specialization subjects	4 months of extensive Corporate Internship along with Specialization subjects and APTP programme	Cross functional & Specialization subjects
		Internship Placements		Final Placements

VALUE ADDED COURSES AS PART OF THE PGDM CURRICULUM



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Dr. Subhash SharmaPhD University of Southern California (USC), USA PGDM, IIM-Ahmedabad
Dean & Director, IBA Bangalore
Exp: 41 years
Industry- 2 yrs, Academic- 39 yrs



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PhD. - Kuvempu University,
M.Phil, MBA, M.Com
Principal & Program Director
Exp: 36 years
Industry- 22 yrs, Academic- 14 yrs



Dr. S. Ramesh
PhD, FCS, M.Com, MBA
(Marketing), MBA (Finance), LLB
Exp: 33 years
Industry- 14 yrs, Academic- 19 yrs



Prof. V. Suresh Chandra
Masters in Industrial
Management, IIT-Chennai,
B.Tech, IIT-Kharaghpur
Exp: 39 years
Industry- 30 yrs, Academic- 9 yrs



Prof. Chandra Kant (PhD), PGDM, IIM-Calcutta, B.Tech, IIT-Kanpur Exp: 29 years Industry- 22 yrs, Academic- 7 yrs



Prof. J.B. Shetty B.Sc., Diploma in Footwear (Canadian Institute of Footwear Technology), MDP, IIM—Calcutta Exp: 39 years Industry- 32 yrs, Academic- 7 yrs



Dr. K.N. Veena PhD, M.Sc (Statistics), M.Sc (TQM)-Mysore University, SKMU Acdemic Exp.- 17 years



Dr. Sowmya C.S.
PhD, M.A,
M.Sc. - Bangalore University
Exp: 21 years
Industry- 6 yrs, Academic- 15 yrs



Prof. B.M. Gourish
MSW - Gulbarga University,
PGDTD, BA
Exp: 26 years
Industry- 24 yrs, Academic- 2 yrs



Prof. Anju Kumar (PhD), MBA, PGDIM, PGDHRM -Bangalore University, B. Arch. Exp: 18 years Industry- 4 yrs, Academic- 14 yrs



Prof. Prashant Kulkarni MA, PGDM-IFIM, Bangalore Exp: 13 years Industry- 2 yrs, Academic- 11 yrs



Prof. Monika Anand MA - Delhi University, B.Sc. Exp: 17 years Industry- 13 yrs, Academic- 4 yrs



Prof. Manish Jain (PhD), MBA (Marketing), PGDBM (Finance), B.E. (Mechanical) Exp: 18 years Industry- 14 yrs, Academic- 4 yrs



Prof. Muvva Butchi Babu (PhD), MBA - Periyar University, M.Sc. (IT), B.Sc. (CS) Exp: 17 years Industry- 8 yrs, Academic- 9 yrs



Prof. Smita M. Gaikwad (PhD), M.Phil. - Periyar University, MBA, BBA Exp: 12 years Industry- 1 yr, Academic- 11 yrs



Prof. Narendra Babu B.V.
MBA - Rochester Institute of
Technology, New York,
B.E (Mech.)
Exp: 11 years
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Each room has a cot, study desk with chair and wardrobe. Mess at IBA, located adjacent to the residences offers vegetarian food.





* Accommodation is Hostel Specific





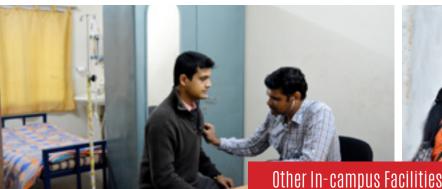


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Raigarh, Chhattisgarh









Nidhi shree

Markapur, Andhra Pradesh









Hyderabad, Andhra Pradesh



Hazaribagh, Jharkhand









Partial list of Admirable Alumni

Name	Hometown	Designation	Current Company
Sumit Moriyani	Datia (Madhya Pradesh)	Head - Infrastructure Management Services (ASEAN)	Tech Mahindra (Singapore)
Anant Sagar	Dehradun (Uttrakhand)	Global Process Owner & Op Strategy Leader - Procurement & SC	IBM, Bengaluru
Rajdeep Dutta	Kolkata (West Bengal)	AVP - Operations - Head SOI	Snapdeal, Gurgaon
Ankur Saxena	Indore (Madhya Pradesh)	Asst. Manager - Ad Sales	Aaj Tak, Bengaluru
Anindita Kundu	Kolkata (West Bengal)	Manager - Marketing Solutions (South)	LinkedIn, Bengaluru
Vijay A G	Mysore (Karnataka)	Head - HR Process Excellence	Alghanim Industries (Kuwait)
Punita Singh	Bengaluru (Karnataka)	Asst. Vice President	I Ads & Events, New Delhi
Deepak Lall	Madhubani (Bihar)	State Sales Head	United Sprits Ltd, (UB Group), Raipur
	······································		Godrej & Boyce Mfg. Co Ltd., Bengaluru
Kavindra Brijwal	Munsiyari (Uttarakhand)	Manager - Marketing (South) Zonal Business Head	:
Sameer Sikdar	Bhopal (Madhya Pradesh)		Timesjobs.com, Hyderabad
Vijay lyer	Mumbai (Maharashtra)	Asst. Vice President	GE Capital, Bengaluru
Niranjan Kr. Marodia	Sirsa (Haryana)	Deputy Vice President	Axis Bank, Mumbai
Prasant Hakim	Kolkata (West Bengal)	Associate Vice President	Ernst & Young, Gurgaon
Parag Shah	Calicut (Kerala)	Analyst - Trading & Surveillance	Dubai Gold & Commodities Exchange (Dubai)
Sridhar Rajaram	Bengaluru (Karnataka)	General Manager - Marketing	Aditya Birla Group, Bengaluru
Dev Bhattacharya	Shillong (Meghalaya)	Head Events & Special Initiatives	NDTV, Bengaluru
Mukul Manchanda	Chandigarh	DGM and EA to Executive Director - Strategy & Business Development	Essar Steel Ltd., Mumbai
Milan Jain	Patnagarh (Odisha)	Business Development Manager - India, Middle East & Saudi Arabia	Wipro (Saudi Arabia)
Haindavi Narayan	Hyderabad (Andhra Pradesh)	Brand Manager - Oncology Division	Dr.Reddy`s Laboratories, Hyderabad
Priya Palit	Ranchi (Jharkhand)	Manager - Human Resources	Reliance Industries Ltd., Mumbai
Auxilian Joseph Paul	Chennai (Tamil Nadu)	Manager - Bids & Proposals	Dell, India
Richeek Dey	Kolkata (West Bengal)	National Manager - Business Development & Online Sales	Videocon DTH, Mumbai
Luigi Cordeiro D'Souza	Mumbai (Maharashtra)	Director - FX Trading	Standard Chartered Bank (Africa)
Mandeep Singh	Jammu & Kashmir	Manager - Employee Relations	Tata Motors Ltd., Lucknow
Akshay Manikantan	Kolkata (West Bengal)	Head of Marketing - Loyalty	Landmark Group (UAE)
Gurpreet Singh	Jamshedpur (Jharkhand)	Territory Sales Manager - VDI, SGD & Sun Ray	Oracle (UK)
Amrit Panigrahy	Gajapati (Odisha)	Equity Research - European Aerospace and Defence Sector	Cognizant Technology Solutions, Hyderabad
Pinki Porwal	Bijapur (Karnataka)	Manager - Projects (ERP/SAP)	CTS - Piscataway (New Jersey)
Amar Rastogi	Kanpur (Uttar Pradesh)	Head of Marketing	Worldwide Industrial Venture Ltd. (Nigeria)
Arnav Dutta	Kolkata (West Bengal)	Group Head - Logistics	NCDEX, Mumbai
Jishnu Kumar Baruah	Dibrugarh (Assam)	Unit Head	Shoppers Stop, Bengaluru
Nisha Yadav	Bokaro (Jharkhand)	Sr. Specialist - BPO Recruitment	Accenture, Bengaluru
Divya Nayak	Bengaluru (Karnataka)	Manager - Corporate Affairs	Transas (Hongkong)
Anirban Mukherjee	Kolkata (West Bengal)	National Category Manager	Metro Cash & Carry,Bengaluru
Yogesh Jadhav	Nasik (Maharashtra)	ABM	Glaxosmithline, Mumbai
Abhishek Agarwal	Assam	AM - Procurement	Municipality & Planning Dept., Govt. of Anjman (UAE)
Vinod Lalwani			
	Varanasi (Uttar Pradesh)	Sales Manager - North	Toshiba, Delhi NCR
Javed Agadi Manish Ramai	Haveri (Karnataka)	Global Talent Acquisition	Ebay, Bengaluru
Manish Pamoj	Belgaum (Karnataka)	Sr. Manager - PMO	Utopia Global (USA)
Rakesh Jain	Bengaluru (Karnataka)	Manager - Talent Acquisition	Deloitte, Bengaluru
Sangamesh Ijery	Bijapur (Karnataka)	Procurement Project Head - APAC	Johnson & Johnson (Singapore)
Karthick S.	Chennai (Tamil Nadu)	Business Leader (Product)	VISA
Sai Harihar A.	Puducherry	Asst. Manager - Retail Sales & Operations	Sony of Canada Ltd. (Canada)
Mudit Jain	Lucknow (Uttar Pradesh)	Sr. Merchandiser	Tommy Hilfiger (UAE)
Pradeep Singh	Lucknow (Uttar Pradesh)	Asst. Manager	ESPN India, Bengaluru
Mousami Chattopadhyay	Raipur (Chattisgarh)	Escalation Specilaist - T3 managment	Yahoo, Bengaluru
Kumar Abhishek Anand	Patna (Bihar)	Branch Manager	Union Bank of India
Atushri Barua	Jaipur (Rajasthan)	Global Communication & Change Management - Procure to Pay	Hindustan Unilever Ltd (HUL), Bengaluru
Adithya RS	Coimbatore (Tamil Nadu)	Sales Officer	Stanley Black & Decker, Coimbatore
Dilip. V. Bhaskar	Cuddapah (Andhra Pradesh)	Asst. Manager - Retail Finance	TVS Motors, Bengaluru
Sanjog Meshram	Nagpur (Maharashtra)	Business Head - Telecom Products	Kores (India) Ltd., Mumbai
Nitika Mehrotra	Lucknow (Uttar Pradesh)	Asst. Manager	State Bank of India (SBI), Hyderabad
Anya Geraldine D'Souza	Goa	Manager - Marketing Communications	Honeywell, Pune
Ashish Sahrawat	Ghaziabad (Uttar Pradesh)	Sr. Manager - State Trade Marketing	United Sprits Ltd, (UB Group), Faridabad
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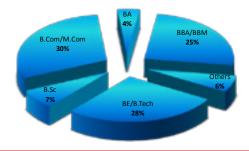


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