

IBA BANGALORE - www.iba.ac.in

Bar

PGDM 2023-25

Approved by AICTE, Ministry of Education, Govt. of India

23rd BATCH Two year full-time Residential Programme





B-school with a difference

I will Be what I Aspire to be

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Economic Times

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India Retail Forum

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Information Forum Systems Audit & Control Association

Association of Indian Management Schools

Indian Society for Training & Development

of Industry & Commerce

Teachers Consortium-Global

The Global Compact Network India

POST GRADUATE DIPLOMA IN MANAGEMENT - PGDM

	Orientation Programme	1 st & 2 nd trimester	3 rd trimester	Corporate Internship	4 th , 5 th & 6 th trimester		
Foundation subjects Preparatory presentations case studies		Introduction of Specialization subjects	Cross functional/ Specialization subjects al 3 months of extensive with APTP programme		, , , ,		
	Subjects	projects & management games	Internship Placements	Corporate Internship		Final Placements (5 th & 6 th trimester)	
	Dual Specializati	on Marketing	Finance	Human Resource Management		Business Analytics & E-Business	
	Course*	Retail	Operations	International Business		Entrepreneurship Management	
	*Student can choose combination from above mentioned specializations before beginning of 3 rd Trimester.						

	Orientation	Basics of Quantitative Skills Business Research Skills Basics of Accounts Computer Skills Communication Skills Basics of Kannada
~	I Trimester	Accounting for Managerial Decision Marketing Management I Managing People at Work Micro Economics Productivity Tools for Managers Business Statistics Management Perspectives I Fundamentals of Business Communication I Business Research Method Legal Aspects of Business CPDP I (Critical Thinking and Emotional Quotient) Mentoring I
1 st YEAR	Trimester	Financial Management Human Resource Management Fundamentals of Business Communication II Marketing Management II Production and Operations Management Global Business Environment Fundamentals of Business Analytics CPDP II Basic Course in Entrepreneurship Theme Paper I Mentoring II Foreign Language - French/ German
775	Trimester	Corporate Finance Organizational Design Macro Economics Decision Science Business Research Tools Management Perspectives II CPDP III Advanced Business Communications Advanced Course in Entrepreneurship and Startup Management Theme Paper II Mentoring III Consumer Behaviour Banking and Insurance Talent Acquisition and Management Logistics and Supply Chain Management Exploratory Data Analysis

Core Courses Strategic Management & Business Policies | CPDP IV, V, VI | Mentoring IV, V, VI |CASF | APTP | Six Sigma | Dissertation

Marketing

Digital Marketing Consumer Behaviour Advanced Retail Advertising and Sales Promotion B2B Marketing Rural Marketing Brand Management Services Marketing

Finance

2nd YEAR

NBFC and Mutual Funds Security Analysis and Portfolio Management Corporate Taxation Mergers and Acquisitions Derivatives Financial Instruments Markets and Institutions Investment Banking Strategic Financial Management

Human Resource

Training and Development Labour Laws Compensation Benefits and Performance Management Employee/Industrial Relation Management

Strategic Human Resource Management HR Information Systems HR Analytics HR Across Industries

Business Analytics

Machine Learning Data Visulization Using Tableau IOT and Cloud Computing Operations Analytics Data Warehousing and Business Intelligence ERP Marketing Analytics Google Analytics

Retail

Introduction to Retail Management Retail Store Operations Retail Supply Chain Management Category Management Visual Merchandising Buying and Merchandising Management of warehouse Retail Entreprenurship Branding in Retail

Operations Management

Total Quality Management Productivity Management and Value Engineering Operations Management for Service Industries Operations Analytics Production Planning and Control Retail Operations Sustainable SCM Project Management

International Business

International Finance Export and Import Management International Marketing Foreign Exchange Management International Business Law, WTO and Intellectual Property Rights (IPRs) Managing MNC's Global Business Intelligence International Economics

Entrepreneurship Management

Creation & Management of New Enterprises/Start-ups Family Business Management – Dynamics & Strategies Entrepreneurial Business with Government & PSUs Business/Growth Plan Preparation & Appraisal Pitching, Venture Capital & Enterprise Funding Options Government Policy, MSMEs & Intellectual Property Rights

Business or Social Entrepreneurship Lab Creativity, Innovation and Entrepreneurial Leadership

PGDM Programme @ IBA is under constant review and subject to change as Industry Expert Advice





Knowledge Management Centre (KMC)

A Business Laptop enabled with focussed business analytics tools and research databases like SPSS, Minitab, Mindmaps, Moodle, SYSTAT

EMIS (ISI Emerging Markets Group), EBSCO and J-GATE to <u>every student</u>. 15900+ Books, 9000 Titles (*Exculsively on Business Management*).

3500+ International and National Journal resources across the Globe.

1500+ Videos on Business Management.

Online access to IIM-A Library resources.

Faculty and Students also get access to Delnet, world's largest library of e-books having more than 5.97 lacs books on Management and over 41 lacs e-books including books of other disciplines. Delnet also provides access to lacs of audio books, Journals, articles, etc.

Chairman's Office CEO's Office Director's Office Public Relations Department Admissions Department Finance and Accounts Department Operations Department Examination Department Placement Department Visitors Lobby Alumni Office





IBA provides separate residential facilities for boys and girls within the campus. *Single rooms, Double rooms, Triple rooms, Single/Double with attached bathrooms.

Each room has a cot, study desk with chair and wardrobe. Mess at IBA, located adjacent to the residence offers vegetarian food. * Accommodation is Hostel Specific









Recreation Facilities

Mini stadium which includes Volleyball, Basket Ball, Squash, Badminton, Tennis court. Indoor games like Table Tennis, Chess and Carrom in IBA Sports Complex. State of the Art modern Gymnasium for the fitness enthusiasts.

An Amphitheatre with more than 1500 seating capacity to host management & cultural events like Archish, TEDx, International Conferences, etc.



Other In-campus Facilities

Axis Bank ATM | In-campus doctor | Campus store for daily needs | Cafetaria

Committees @ IBA



YMCC (Cultural Committee)



Newsletter Committee



i3 Committee (Institute Industry Interaction)



Santripti (Mess Committee)



HOPE-Ek Asha (A CSR Initiative)

Road to Success ..

Clubs @ IBA



Spandan (HR)



Dolphins (Communication)



OM (Operations)



Hunterz Ignite (Marketing)



Infin'IT (IT)



Navigators (Finance)



COSMOS (B-Quiz)



Barcodes (Retail)



Dr. Subhash Sharma An Alumnus of University of Southern California (USC) - USA & IIM Ahmedabad PhD. PGDM Chief Mentor & Senior Professor

Exp: 49 years Industry- 02 yrs, Academic- 47 yrs



Dr. Manish Jain An Alumnus of IIM Ahmedabad PhD, MBA (Marketing), PGDBM (Finance), B.E. (Mechanical) Founder & Chairman Exp: 26 years Industry- 14 yrs, Academic- 12 yrs

Get mentored by Committed faculty

We invite you to invest two years at IBA and gain a world of knowledge and experience. Under supervision of our Renowned Faculty with vast experience in teaching and consulting (in India and Abroad), and Governing Council comprising of a distinguished panel of industry veterans and academicians, you will have the opportunity to network with the Senior Management of Top Companies through Industry visits and Seminars. To be precise, we provide you an excellent platform for a great and exciting Professional Career.



Dr. Subhendu Dey PhD-AMU, PGCPM-IIM Kozhikode, B.E. (Mech) Director Exp: 30 years Industry- 01 yrs, Academic- 29 yrs



Prof. Chandra Kant PGDM (IIM-Calcutta), B.Tech. (IIT-Kanpur) Exp: 37 years Industry- 22 yrs, Academic- 15 yrs



Dr. A V Ramana Acharyulu PhD, MBA-IRMA Anand, B.Sc. Exp: 40 years Industry- 15 yrs, Academic- 25 yrs



Dr N.R. Aravamudhan PhD, UGC-NET Qualified, M. Phil, MBA, PSGIM, B.Com Exp: 22 Years Academic - 22 yrs



Prof. Narendra Babu B.V. (PhD), MBA - Rochester Institute of Technology, New York, PGDESD (USA), B.E. (Mech.) Exp: 19 years Industry- 9 yrs, Academic- 10 yrs



Prof. J.B. Shetty MDP (IIM-Calcutta), Diploma in Footwear (Canadian Institute of Footwear Technology), B.Sc. Exp: 47 years Industry- 32 yrs, Academic- 15 yrs



Prof S. Mahadevan PG in Rural Management, IRMA, MA (Economics), Loyola PG in Journalism from Bhavan's Exp: 37 years Industry- 30 yrs, Academic- 07 yrs



Prof. Nagendra Hegde (PhD), MBA - Visweshwaraiah Technological University, BBA Exp: 22 years Industry- 12 yrs, Academic- 10 yrs



Dr. Krishna Kumari M.Com, MBA(Finance), Ph.D(Manage ment Exp: 14 years Industry- 2 yr, Academic- 12 yrs



Prof. V. Suresh Chandra M.Tech-Industrial Management (IIT-Chennai), B. Tech. (IIT-Kharagpur) Exp: 47 years Industry- 30 yrs, Academic- 17 yrs



Dr. Bijay Krishna Bhattacharya PhD, MBA (Finance), M.Com, CAIIB, M.Phil. PGDBM Exp. 43 Years Industry- 29 Yrs, Academic- 14 Yrs



Prof. B.M. Gourish MSW - Gulbarga University, PGDTD-ISTD, BA Exp: 35 years Industry- 25 yrs, Academic- 10 yrs



Prof. Prashant Kulkarni MA, PGDM Exp: 21 years Industry- 2 yrs, Academic- 19 yrs

Imbibe thought Leadership.



Dr. S. Ramesh PhD, FCS & MICS (UK), M.Com., MBA (Marketing), MBA (Finance), LLB Exp: 43 years Industry- 16 yrs, Academic- 27 yrs



Dr. R Ravi Shankar PhD, M.S (BITS, Pilani), Company Secretary & Cost Accountant Exp: 41 years Industry- 22 yrs, Academic- 19 yrs



Prof. Muralidhar Deshpande (PhD), EPGDBM, BE (Comp Sc & Enga), PMP, Prince2 Exp: 28 Years Industry - 18 yrs, Academic - 10 yrs



Prof. Smita M. Gaikwad (PhD), M.Phil. - Periyar University, MBA, BBA Exp: 21 years Industry- 1 yr, Academic- 20 yrs



LEARN FROM 'practitioners' WHO INSPIRE Mr. Prashant Saran, Chief Operations Officer, Souq. Justice Santosh Hegde, Ex-Judge Supreme Court SOUQ com (An Amazon Company), Dubai and Lokayukt of Karnataka Topic: Operations Leadership at Amazon, UAE Topic: Current scenario in Public Offices



Dr. Michael Zirkler, Head, Org Development & Consulting - Zurich University of Applied Sciences Topic: Various approaches followed in Switzerland in Education system, Economic & Government policies

Dr. Philippe Bouvier, President, Institut National de Recherche En Gestion Urbaine - INREGU Topic: New Product and Service Innovation

Mr. Rajdeep Singh, Associate Director - Brand, Marketing & Communications Leader, EY

Topic: Build your personal Brand



Mr. Bader D. Dagher, HR Business Partner at

Nestlé, Dubai Topic: Best HR Practises and changing scenario in HR

INREGU		Ms. Samreen Asif, Chief Actuary, Gulf Metlife Alico, Duabi Topic: Actuarial Science and Building a Career in Actuary	MetLife
EY Building a better working world	6.41	Dr. Yung-Pin Lu , Asst. Prof. & Director, Shanghai Jiao Tong University Topic: Various approaches followed in China in the Education system, Economic & Government policies	
Re- Line and product of the		Ambassador Dr. Deepak Vohra, Special Advisor to PM in Africa Topic: The Indian growth story and how youth should relate to it	reith are Goverment Of India
Panasonic		Mr. Sunit Rikhi, VP & General Manager (Retd.) Intel Custom Foundry and Founder – Reach for Infinity, LLC Topic: Career lesson in Leadership	(intel)
Needer take where drags procession of standardset		Mr. GowriShankar Paramasivam, Head of Maersk Accelerator – India & China Topic: Innovation Demystified	MAERSK
Kisan Saathi		Mr. Mallikarjuna Sarma Abburi, Deputy Manager (Territory Sales Manager and Regional Marketing Coordinator), Maruti Suzuki Limited Topic: Changing Trends in the Automobile Industry as well as Banking Industry	S MARUTI SUZUKI
adani Agri Fresh		Mr. Vinay Kumar Singh, Senior General Manager (HR & ER) - Jindal Saw Ltd. Topic: Organisational culture & the importance of Empathy in professional life	JINDAL SAW LTD.
		Mr. Praveen Malla, Founder and CEO, Robo Coupler Pvt. Ltd. Topic: Journey of an Entrepreneur	₹Robocoupler
		Ms.Jyothi Sudhir, Co-Founder & COO, Inventindia Innovations Pvt. Ltd. Topic: Innovations in service delivery – The new trend	INVENT



Dr. Charles M. Savage, President and Mentor, Knowledge Era Enterprises, Inc. Topic: Knowledge – The Real Success Factor



Mr. Aditya Mathur, National Key Account Manager (KAM), Panasonic India Ltd. Topic: Trends on retail industry

Dr. Mithileshwar Jha, Professor of Marketing (Retd), IIM, Bangalore Topic: Marketing during Covid times



Mr. Prem Rathod, Founder and CEO, KisanSaathi Topic: "How to emerge as a Successful Entrepreneur? Case of KisanSaathi.com

Mr. A. Srinivasa Ramanujam, Ex. Sr Vice President,



Ms.Rashmi Saran, Co-Founder, Grow Talent HR Consulting Topic: Hard Skills vs. Soft Skills-Why You Need Both!

Mr. Saurabh Prakash, Global Delivery Manager, HP Topic: Responsibility of a Corporate citizen







Adani Agrifresh Ltd. Topic: Discovering Me







INDUSTRY VISITS & WORKSHOPS



SAP, Singapore



Bosch, Bangalore



Apple, Dubai



Amway, Bangalore



Pepsico, Dubai



Akshay Patra Foundation, Bangalore



TVS Motor Company, Bangalore



Tiger Breweries, Singapore





3M, Dubai







Malaysian Petroleum, Kuala Lumpur



NeWater, Singapore



Nestle, Dubai

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It was a wonderful experience interacting with the Director and the students, IBA has an amazing campus and a great learning environment.

My special wishes to young bright future managers and many thanks for giving us an opportunity to visit the esteemed Institution and the hospitality extended to us.

Vinay Kumar Singh, Jindal Saw, Senior General Manager (HR & ER)

Dr. Deepak Vohra, The Ministry of Foreign Affair, Ambassador, IFS 1973

" Outstanding academic institution with amazing facilities and faculty."

Dr. Prettusha Curtis, Akjonobel India Ltd. Founder

"Excellent new generation business students wish you all a very great future."

Major Aditie Mohan, FNF India Pvt Ltd., Vice President

"Amazing campus with very good hospitality and excellent students all the best. Jai Hind"

A. Srinivasa Ramanujam, Adani Agrifresh Ltd . Ex. Sr Vice President

"Enjoyed the time spent with students with good hospitality and excellent campus."

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Rajdeep Singh, Ernst & Young, Associate Director &Brand, Marketing & Communications Leader

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"Loved the interaction with great crowd."

Dr. Haimanti Biswas, HSBC WPB Risk Analytics team lead

"Interactive students with pleasant environment. Thank you for the oppportunity, hope to visit again."

Debajyoti Mohanty, KPMG, Associate Direector

"I am really impressed with the vision and how IBA is thinking,that is what set it aparts. Looking forward to being in touch."

Srinivas Billa, Bajaj Electricals Ltd. Regional Head

"Excellent team and everybody has done well. Very confident & talented students."

academ

Kamal S, Reckitt Benckiser, Sr HR Manager

"Excellent coordination by placement team and highly enthusiastic students. Excellent 8 energetic campus"

Binod Hampapur, Infoys, Sr. VP & Global Head - Corporate Relations

"Lush greean campus, learned Faculy, Academic resources and energetic studentsperfect blend for industry managers in making. All the best IBA! Tremendous effort by the institute for the society as a whole."

Vikas Baijal, Bata India Ltd., Senior VP-HR

"It was a pleasure to be at campus once again. Will be here for interns too. Great team + student."

Karan Bhatia, Deloitte USI, Tax Campus Recruiter

"Great to visit this lovely campus. The hospitality was amazing! I wish everyone the very best and a great long association! cheers!"

G V Krishnan, Lowe Lintas, Ex Director

"I find that IBAians are more adaptable and are eager to adjust to the corporate environment and to that extent 'less demanding' and are more eager to prove that they can contribute first. They also have their feet to the ground and hence are willing and able to adapt well."

Nikita Sarangi, Colgate Palmolive, Branch HR Manager

"Good quality of students, great hospitality by placement team. Looking forward to visit IBA again."

Satish Vishwanathan, Microsoft Director, Business Support Group

"The focus of corporate world today is a workforce that has the ability to handle the situation practically and that is what the student of IBA is trained to do from the onset."

Start your Journey of *Exciting and Long Lasting Career* with Rewarding Placements



Few of our Prominent Alumni



Anant Sagar (2003-05) Director - Partner Enablement & Success Icertis, Bangalore



Seema Devi (2009-11) Project Officer Rural Development and Panchayati Raj Department, Manipur



Richa Saini (2006-08) Associate Director – HR Indigo, Gurgaon



Rajat Verma (2006-08)Director Transaction Banking, Global Subsidiaries,
Standard Chartered Bank, Bangalore



Aditya Mathur (2004-06) National Manager -Strategic Accounts Ecom Express Limited, Gurgaon



Rakesh Jain (2002-04) Senior Associate Director KPMG, Bangalore



Chirag Goyal (2006-08) Co-Founder and Head of Growth Utazzo.com, Gurgaon



Vijay AG (2001-03) Senior Consultant, Gateways Global LLP Ex Worley, Ex Alghanim Industry, Ex Titan President - IBA Alumni Association



Amrit Malhotra (2007-09) Country Head Winspire Solutions, UAE



Nitika Mehrotra Tripathi (2004-06) Manager State Bank of India (SBI), Hyderabad



Isaq Patel (2001-03) Regional Manager Sophos, Mumbai



Shalini Jha (2008-10) Director, Business Development - Sales & Marketing, addservice media GmbH, Frankfurt, Germany



Vartika Dixit (2003-05) University Talent Leader Microsoft, Bangalore



Mandeep Singh (2007-09) Asst. General Manager - HR & ER Jindal Saw Limited, Mundra, Gujarat



Prajakta Bhosale (2006-08) Head – PR & Corporate Comms KFC India, Gurgaon

Join the journey for exciting career ahead...

Glimpse of Current Students Profile



IBA Bangalore receiving 'The Economic Times (ET) Best Education Brands 2022' Award from Prof. Anil Sahasrabudhe - Chairperson of the All India Council for Technical Education (AICTE) on June 29, 2022

At IBA, every student is Distinct

IBA students are a class, very different. They have the urge to succeed and the tenacity to go through the rigor of training. Together they represent varied academic backgrounds & cultural diversity representing more than 25 states.



STUDENT TESTIMONIALS

Akash Mishra - BBA

Silvassa, Dadra and Nagar Haveli IBA is the place where I actually got to know more about the new phase of life i.e. corporate world. It's a destiny for those who are determined for their dreams.

Not only the placements and faculty are the reason to join IBA but the environment that lend a hand to your career to achieve your goals. Two year of IBA is not a sign that one just finished the formalities of being post graduated, it's an indication of a person is prepared for life.

Jothika A - B.E (E&E)

Chennai, TamilNadu IBA is not just a college for me but also my second home. It has given me wonderful exposure and freedom to pursue my interest. In a very short span of time, I was able to learn a lot, which helped me excel academically, as well as personally. Faculty members here are the best, and the learning environment crafted here helps us to concentrate and achieve more.

I am a proud IBAian, and will forever be the same.



Atreyee Pal - B.Sc Noida Uttar Pradesh

Noida, Uttar Pradesh It is rightly said,"If you want to shine, burn like a sun." IBA has given birth to a new, strong, and confident person inside me. IBA has developed the best qualities in me for being a professional. Outstanding and highly knowledgeable faculty have not only taught us various subjects, but also gave life-lessons. Yes, I have transformed, I am a proud IBAian.



Journey from an amateur to a person who has been able to advance in interpersonal skills, time management and team skills to a whole new augment level, never would have happened if IBA had not encouraged me to possess the characteristics of a professional. IBA's entire faculty and department leaves no stone unturned to shape one's future. I will always be grateful to them for providing me a platform for practical learning and preparing me for the corporate life.



Kritika Pandey - B.A Delhi. New Delhi

Sebi Jain - B.Com

body language.

Indore, Madhya Pradesh

One year at IBA was an amazing experience for me;

I learned a lot of new things, and all of the events helped me boost my confidence and improve my

All of the faculty members collaborated with me to

make me corporate-ready, and the IBA schedule was extremely efficient, allowing me to work

efficiently during my internship period.

Defini, New Defini Much has been learned from IBA- from time management to becoming industry ready. The college assists its students in becoming situationally prepared. IBA offers a learning atmosphere and places the highest value on practical knowledge, which is accomplished by frequently organizing industrial trips and holding guest lectures. It also gives us a platform to demonstrate our managerial abilities. Students are encouraged by the institute to take part in extra-curricular activities for the benefit of your future arrwth

You'll be in good hands if you want to learn anything beyond what you can learn from books.

Nidhi Tammewar - B.E (CS)

BBA has given me a new beginning to my educational journey. IBA culture helps in understanding and adapting the corporate culture. The qualities that are essential for a corporate individual are practiced and imbibed through IBA. The constant efforts and teachings of the faculty and the management help in enhancing the performance. The college provides efficient training to become competent to face the Industry and also provides various opportunities to achieve our dreams. I am really happy to be a part of this prestigious institute.

Prarthana Venkatesh - BBA

IBA has helped me strengthen my personality in a positive way that will help me hustle in life to achieve my goals and fulfil my dreams. IBA initiates a quality in a person that helps them to sparkle in life.

Amazing and friendly faculty helps you and guides you to handle any situation in life where IBA has always been outstanding. The foundation that IBA lays for us will promote us to become the perfect architects of our future.

I'm glad to be an IBAia

Prasanth Revanuri - B.Sc

Madanapalle, Andhra Pradesh I would say practical exposure is a must skill one has to possess in order to survive in this competent world and I can proudly say IBA has provided many resources to build within and grooming me to face the challenges. IBA has made me physically and mentally strong to face the future challenges.



"Work Smart not Hard". This is the quote we all heard but IBA has taught me the true meaning of the quote. IBA finds out the inner qualities of a student and gives a new meaning to the life of the students as it did to me. IBA has taught me professionalism, the way to represent oneself in the outer world. It can be truly said that "What the industry thinks tomorrow IBA thinks it today." Proud to be an IBAian.

Shuchita Srivastava - BBA Lucknow, Uttar Pradesh

IBA teaches you the importance of diversity, discipline, dedication and most importantly; introduces you to your strength. It's the right platform where you discover and shape yourself into whatever you aspire to be with the right guidance of an exceptional faculty. Proud to be an IBAian.

Sundarra Harini - B. Tech (Biotech) Thanjavur, Tamil Nadu

I thought switching my career from B. Tech Biotechnology to Management would be the most terrifying move but, IBA has proved it wrong! IBA is a powerful platform to explore your strengths, where every faculty will help you blend with the corporate trend with utmost professionalism and resilience in a green environment. Work-life balance is one of the top learning every student will master once they step into IBA. Kudos to IBA for reaching milestones in shaping students career!

PROGRAMME FEE (PGDM & PGDM-General) for Indian Nationals				
	Particulars			
	Admission Processing Charges			
Sec	urity Deposit (Refundable after completion of the course)	₹ 10,000		
First Year	First Installment (Inclusive of Admission Prosessing Charges)	₹ 162,000		
	Second Installment	₹ 162,000		
	Third Installment	₹ 162,000		
Second Year	Fourth Installment	₹ 153,000		
	Fifth Installment	₹ 153,000		
	Sixth Installment	₹ 153,000		
TOTAL Tuition Fees (For 2 Years) ₹ 945,000				

IBA Provide separate residential facilities for boys and girls within the campus.

Residential charges varies in between ₹ 1,17,000 - ₹ 1,71,000 per year depending on rooms

SCHOLARSHIPS (Batch 2023-25)

SCHOLARSHIP FOR MERITORIOUS STUDENTS (During Admission Phase)

Students who meet below mentioned criteria (a student will be awarded the best option, if eligible for more than one Criteria)

'Pandit Jawaharlal Nehru Memorial Scholarship': Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII and Graduation, would be awarded a Scholarship of ₹ 50,000

'Sardar Vallabhbhai Jhaverbhai Patel Memorial Scholarship': Student/s having aggregate (all subjects) marks of 70% or above in Class X, XII and Graduation, would be awarded a Scholarship of ₹ 60,000

'Netaji Subhas Chandra Bose Memorial Scholarship': Student/s having aggregate (all subjects) marks of 80% or above in Class X, XII and Graduation, would be awarded a Scholarship of ₹ 70,000

'Atal Bihari Vajpayee Memorial Scholarship': Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII, Graduation and having percentile/Composite Score as mentioned below in the Entrance Tests would be awarded Scholarships as stated below:

CAT 2022 / XAT 2023 /	MAT 2022 & 2023 /	CMAT 2023	SCHOLARSHIP
GMAT or GRE (after July, 2022)	ATMA 2023	(As per format of results published by CMAT)	AMOUNT
85 percentile or above	Composite Score of 750 or above	Above 95 percentile OR AIR 1-999	₹ 1,00,000
80 to 84.99 percentile	Composite Score of 700 to 749	90 to 94.99 percentile OR AIR 1000-2499	₹ 80,000
70 to 79.99 percentile	Composite Score of 650 to 699	80 to 89.99 percentile OR AIR 2500-3999	₹ 70,000
60 to 69.99 percentile	Composite Score of 600 to 649	70 to 79.99 percentile OR AIR 4000-4999	₹ 60,000

DETAILS OF FEE - WAIVER TO DESERVING STUDENTS (During 3rd Term of an Academic Year)						
Name	Amount	No.	Criteria			
1 st Academic Year - Mother Teresa Fee - Waiver	₹ 25,000 to ₹ 35,000	10	Economically weak and Need based			
2 nd Academic Year - Tirthankara Mahavira Swami Fee - Waiver	₹ 25,000 to ₹ 35,000	10	Economically weak and Need based			

Shri B.M.L Jain Memorial Special Scholarship FOR WARDS OF DEFENCE & CRPF PERSONNEL (During 2nd Year of the Programmes)

Our Founder Chairman Late Shri B.M.L Jain had a special appreciation towards the sacrifice which our Defence and CRPF personnel make for our nation. To recognise their contribution, IBA offers 25% Fee waiver (only Academics in 2nd year of the course) to their wards.

Educational Loan Facilities :

All Nationalized Banks provide Educational Loan to selected candidates as PGDM Programme is approved by AICTE, Ministry of Education (Govt. of India).

All IBA students can now avail the facility of education loans through a single-window electronic platform and pursue their dream.

You can visit www.vidyalakshmi.co.in for more details.

Eligibility

As per the notification issued by AICTE, Ministry of Education, Govt. of India

• Final Year Students are also eligible to apply.

• IBA accepts scores of CAT 2022 / XAT 2023 / CMAT 2023 / NMAT by GMAC 2022 / MAT (Sept. 2022, Dec. 2022, Feb. 2023, May 2023) / ATMA 2023 / GMAT (after Sept. 2021) / GATE 2021-22 & State Govt. Entrance Tests 2022 *Disclaimer: IBA uses scores of above mentioned Tests for admission in PGDM Programme. The Testing Bodies neither have any role in selection process nor in conduct of the PGDM Programme.*

How to Apply

Apply online: **www.iba.ac.in** (Application Fee can be remitted through multiple payment options)

Need help/assistance, have a query, reach us on

- Phone: +91 80 2608 3703, 2608 3704, 2608 3705
- Mobile: +91 93424 10271, 81978 62131, 99007 05325







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